

UNTAPPED POTENTIAL: HOW TO TALK ABOUT YOUR AWESOMENESS WITHOUT SOUNDING ENTITLED

WHAT'S IT ALL ABOUT?

If you want to be viewed as a top performer, you know it requires strategic communication. Although managers are not mind readers, many professionals find themselves wishing that their managers could see their potential, like a rocketship waiting to take off.



We'll look at examples to be sure it feels practical to use these talking points back on the job.

In this session, you'll:

- 1) Explore who you are versus what others can see. Decide how to "volunteer your talent" so that others can experience your gifts.
- 2) Grapple with the Legacy Versus Disappointment model to pinpoint your current spot in this balancing act.
- 3) Define your areas of Excitement, Energy, and Flow so that you can reflect them in self-evaluations, captured throughout the year. Hint: this is a great tip for making performance review season a smooth event.
- 4) Practice formulas and talking points that incorporate your personal strengths into your goals. Tweak the standard scripts into your own language so that you feel genuine when you use these words in real life.

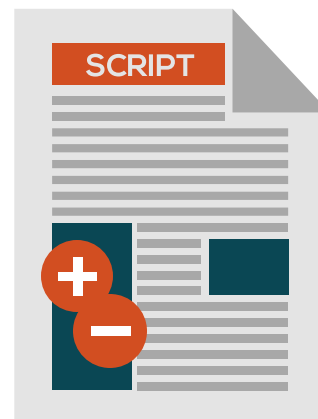


90 MINUTE (LIVE) VIRTUAL TRAINING

WHY TOOT YOUR HORN?

Take note. We don't think you should blow your horn in an obnoxious way. Yet, you need to be able to confidently convey your potential while simultaneously remaining humble.

This balancing act leaves most people in silence about their biggest dreams and strongest areas of potential.



Get practical scripts, formulas, and talking points so that you can talk to your manager about your potential without feeling like you're trying to brag.

Talking about yourself is tough. Most people want to be viewed in high esteem, yet they feel that if they let their self-assurance show, they'll be viewed as braggadocious.

In this session, you can use your subject matter expertise, your character virtues, and your areas of high potential to craft your 1x1 talking points.

